

Contractor Referral Bonus Opportunities *Harvey Nash USA*

New Talent Bonus

What It Is

A referral bonus program designed to reward Harvey Nash contractors for their efforts in identifying and referring candidates who are hired by our Harvey Nash clients for direct hire or contract positions.

Who Is Eligible

Any Harvey Nash contractor or candidate, whether currently billing or not.

What You Can Earn

For each referred candidate that is hired full-time or placed on billing with a client for a minimum of 240 hours, you will receive \$500.*

How to Register Your Referrals with Harvey Nash

To receive credit for your referral, you must either e-mail the candidate's resume to your local Harvey Nash office or the candidate can e-mail his/her resume directly to Harvey Nash. Be sure and tell your referral to specifically state that you referred him/her to Harvey Nash USA.

Visit the Harvey Nash USA job openings section on our Web site www.harveynashusa.com to see if your referral is a fit for any of our active openings.

Start Referring Today!

We are excited about the many career opportunities available through Harvey Nash offices nationwide. We hope to hear from you soon about who you believe would benefit from joining our growing network of contractors and customers.

**The bonus amount will be paid after 240 hours have been billed, providing that the candidate is actively employed with Harvey Nash's client. The candidate may not have been previously entered in the Harvey Nash internal database. If more than one Harvey Nash contractor or friend refers the same candidate, then the first person to make the referral will receive the bonus.*

Contractor Referral Bonus Opportunities *Harvey Nash USA*

New Business Bonus

What It Is

The New Business Referral Bonus rewards Harvey Nash contractors for their efforts in identifying and referring viable new business opportunities to Harvey Nash USA.

Who Is Eligible

Any Harvey Nash contractor or candidate, whether currently billing or not.

What You Can Earn

A qualified sales lead that results in a contract placement for a minimum of 240 hours or a permanent placement hired for the entire guarantee period earns you one of the following two bonuses:*

- New Account: **\$1,500**
- Placement with a New Hiring Manager in an Existing Account: **\$750**

How to Register Your New Business Leads with Harvey Nash

All sales leads must be submitted to your local Harvey Nash USA office by email or fax so that we have the lead in writing.

All submitted leads must include the client/prospect company's name, hiring manager name, contact information and general nature of staffing need.

Send Your Leads Today!

We hope to hear from you soon about the businesses you believe would benefit from getting involved in our growing network of customers. Send us your leads, and Harvey Nash will gladly reward you for any new business secured as a result of your efforts!

**The bonus amount will be paid after 240 hours have been billed or the guarantee period has been met, providing that the referred candidate is actively employed with Harvey Nash's client. The sales lead may not have been previously entered in the Harvey Nash internal database. If more than one Harvey Nash contractor or friend refers the same sales lead, then the first person to make the referral will receive the bonus.*